"One Focus – Customer Focus"
"Our Goals – Customer Goals"

Defense Contract Management Agency

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Contract Management Operations

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We enable the war-fighter to win

DoD Comprehensive Subcontracting Plan Test Program

Customer desires

Hold Comp Plan participants accountable

Visibility of their program dollars

Consistency and Uniformity in reporting

Timely reports

Information sharing

Notice of surveillance reviews

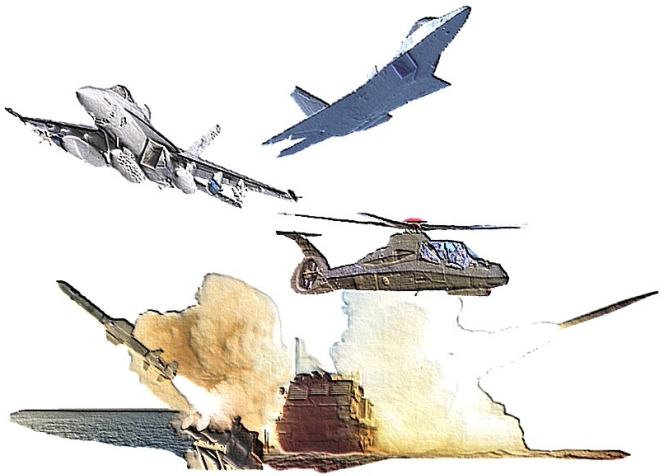
Feedback from surveillance rev

Multi-tier reporting

DCMA Comp Plan Program Approach

Initiatives

-*Make Comp Plan work*
-*Place poor performers on notice*
-*Team with SBA for consistent ratings*
-*Share past performance information*



Strategy

-*Negotiate realistic goals*
-*Ensure consistent ratings*
-*Develop SB Annual Report*
-*Establish a Working Council*
-*Renegotiate MOU with SBA*
-*Develop One Book Chapter*

FY 03 Comprehensive Subcontracting Plans

- Boeing
- GE – A/C Engines
- Harris
- Lockheed Martin
  - *Information Systems*
  - *Space Systems*
  - *Aeronautics Company*
  - *Missiles and Fire Control*
- Northrop Grumman
  - *ACS*
  - *ESS*
- Pratt & Whitney
- Raytheon
- Sikorsky
- Textron Systems
- Bell Helicopter Textron, Inc.
- UTC - Hamilton Sundstrand

Comp plans make up 40.6% of all DCMA subcontracting dollars

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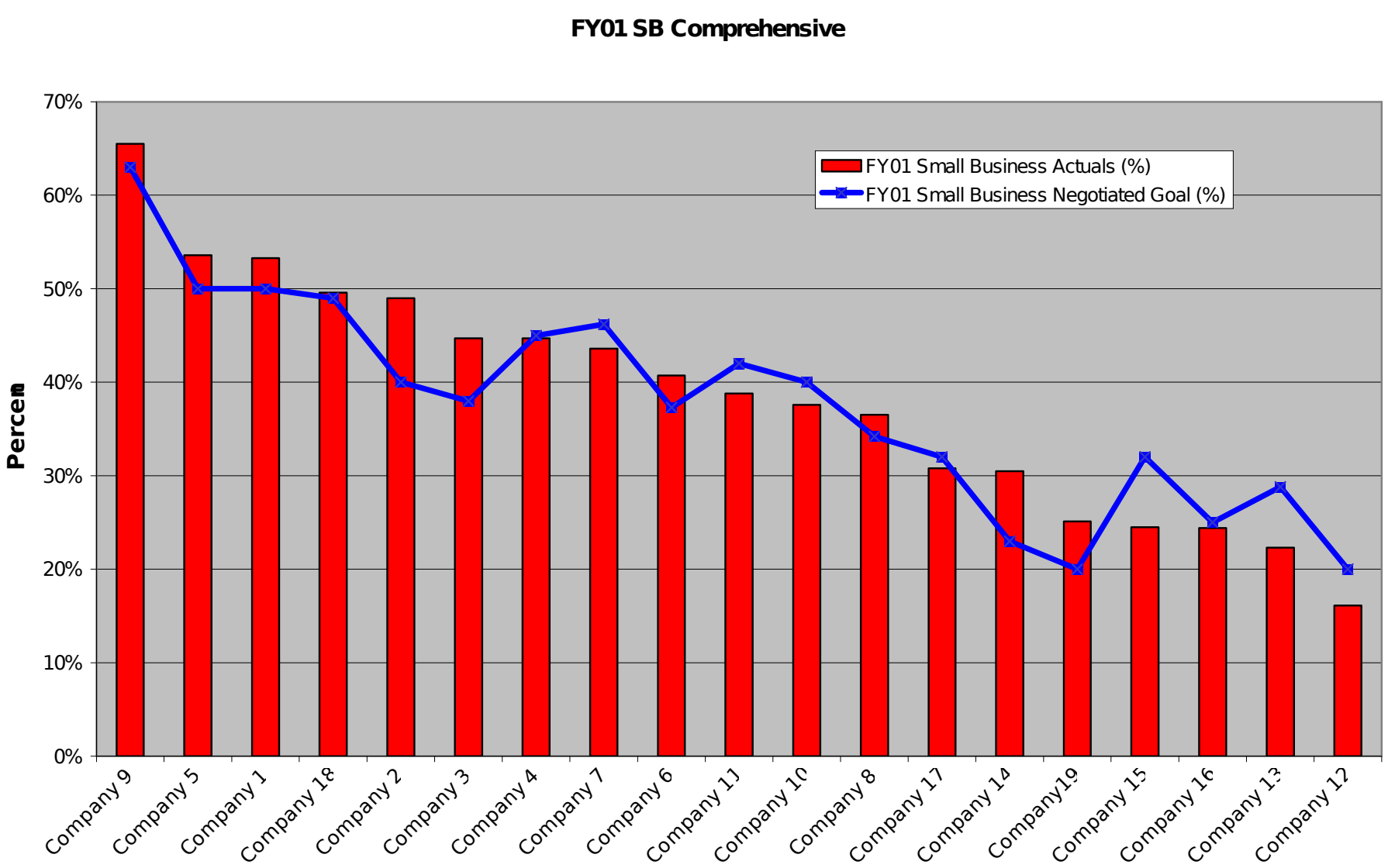
Small Business



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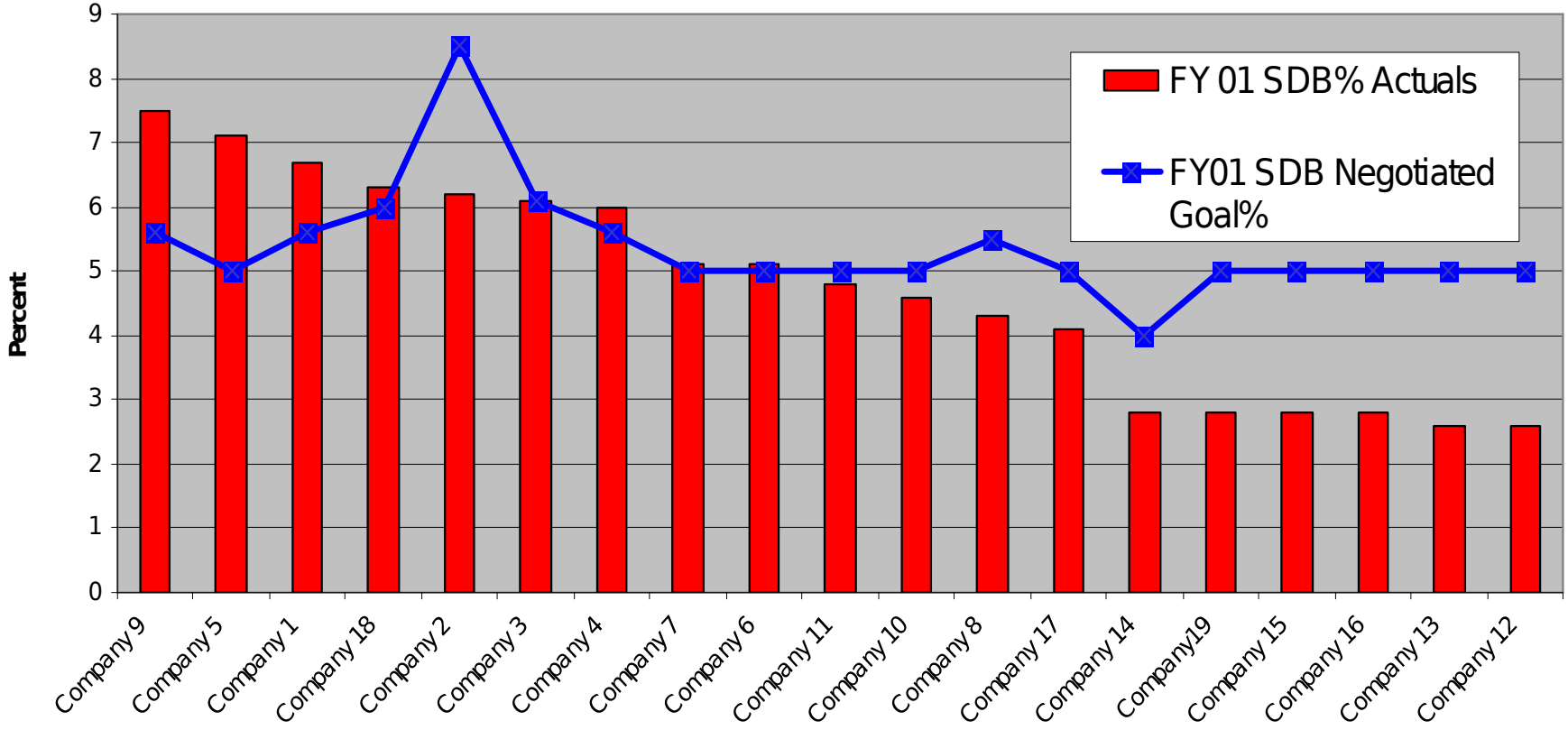
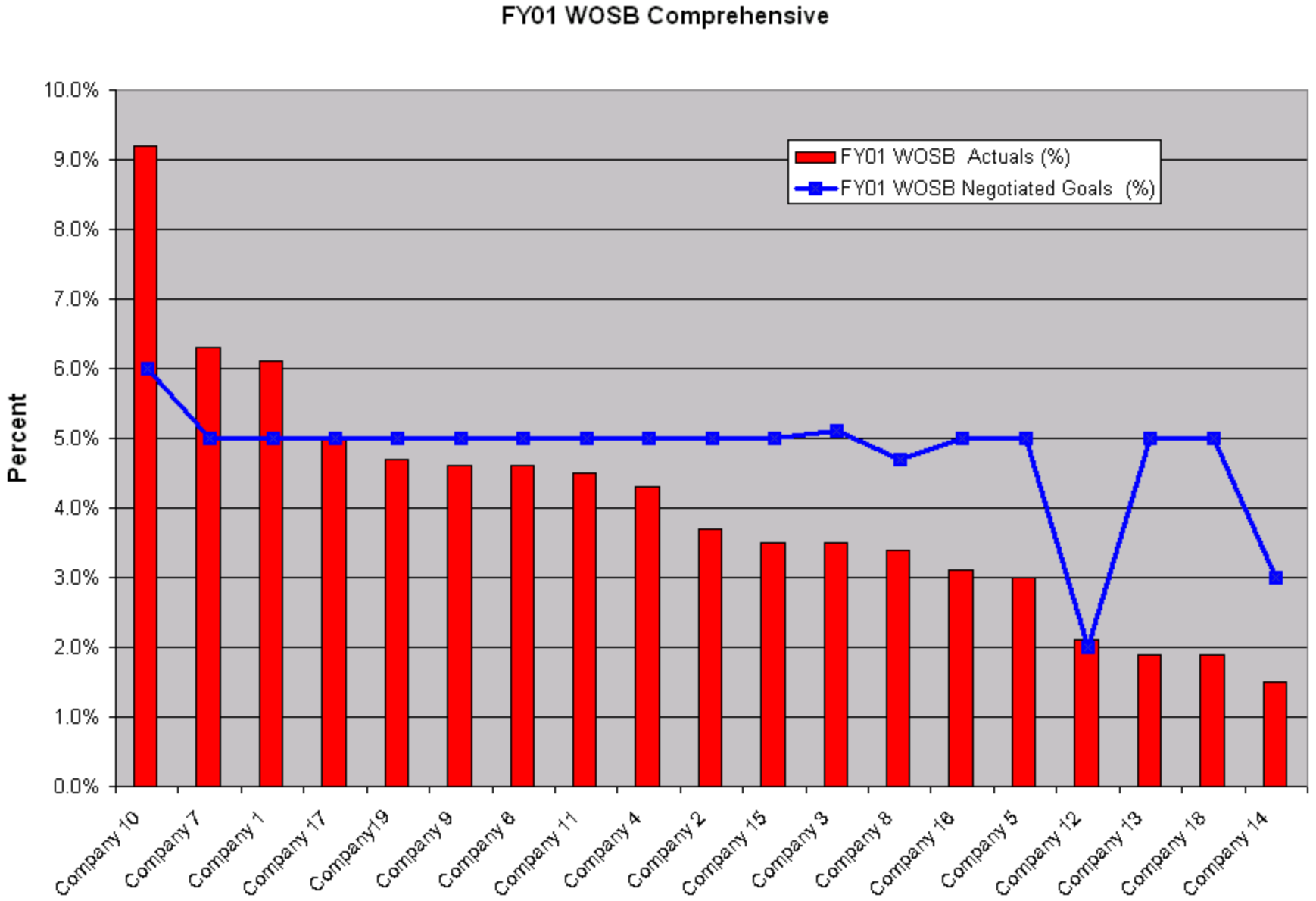
Small Disadvantaged Business



Women-Owned Small Business



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Working Councils Focus Areas

- Consider reporting below first tier
- Clarify enforcement aspects of program
- Ensure Military Services SB efforts underway come to closure

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Working Councils Focus Areas

- Consider new criteria for entering
- Examine major programs information
- Resolve issues associated with Small Disadvantaged Business certification

We Enable the Warfighter to Win

Success of the Program

TEAMWORK!!!

Between Military Services Acquisition Community, DCMA, and Comprehensive Subcontracting Plan Participants